Exercise 1C: AI as a Thinking Partner
MGMT 675: Generative AI for Finance

Choose a financial decision scenario (e.g., whether to acquire a company, enter a new market, restructure a portfolio, or approve a large capital expenditure). Open a conversation with Claude.ai and use at least **four** of the five conversation moves from Module 2:

1. **Expand options**: "What options am I not considering?"
2. **Challenge**: "Argue against my preferred choice."
3. **Surface assumptions**: "What would need to be true for Option B to win?"
4. **Pre-mortem**: "If this fails, what's the most likely reason?"
5. **Reframe**: "How would a CFO / customer / regulator see this?"

Additionally, ask Claude to **steelman** the opposing position — construct the strongest possible argument against your preferred option.

After the conversation, write a one-page decision memo that includes:

- The decision and options considered
- Which conversation moves you used and what they revealed
- How steelmanning changed (or reinforced) your thinking
- Your final recommendation with reasoning

Deliverables.

- Decision memo (`1C-Memo.pdf`, 1 page)
- Screenshot of Claude conversation showing at least 4 conversation moves (`1C-Screenshot.png`)